

## Technical Notes for Business Sentiment Index (BSI)

### Definition

The Business Sentiment Index (BSI) is designed to measure the level of sentiment/confidence of businesses in Brunei Darussalam. The index serves as an indicator to assess the current business climate of the private sector as a whole as well as within sectors. Thus, the index can be a leading macroeconomic indicator of economic growth.

### Data Sources

The BSI is compiled using surveys which are distributed to a sample of businesses. Survey interviewers will be assigned to interview businesses on a monthly basis.

### Methodology

The selected businesses are grouped into 11 sectors (Table 1). A sample of 664 businesses was drawn using a mixture of random and non-random sampling, to achieve a 5-10% sampling error. In case of non-usable responses, no replacements are drawn to retain the sample size. Non-random sampling was used for Oil & Gas, Wholesale & Retail, Finance & Insurance, Transport & Communication, Hotels & Restaurants, and Health & Education where the larger businesses were selected to represent these sectors. For the remaining sectors, random sampling was carried out. The oil and gas related sectors include Manufacture of LNG and other petrochemical products and Water Transport, as these activities are highly correlated with the performance of the core Oil & Gas sector.

Table 1

| Sectors                                      | Subsectors   |
|--|--|
| Oil & Gas                                    | Oil and gas mining<br>Manufacture of liquefied natural gas and other petroleum and chemical products<br>Water Transport                |
| Manufacturing                                | Manufacture of wearing apparel & textiles<br>Manufacture of food and beverage products<br>Other manufacturing<br>Electricity and water |
| Construction                                 | Construction   |
| Wholesale & Retail                           | Wholesale & Retail   |
| Transport & Communication                    | Land transport<br>Air transport<br>Other transport services<br>Communication   |
| Agriculture, Forestry, Fisheries & Livestock | Vegetables, fruits & other agriculture<br>Livestock and poultry<br>Forestry<br>Fishery   |
| Finance & Insurance                          | Finance & Insurance  |
| Real estate & ownership of dwellings         | Real estate & ownership of dwellings   |
| Hotels & Restaurants                         | Hotels<br>Restaurants  |
| Health & Education services                  | Health services<br>Education services  |
| Other private services                       | Other private services   |

There are four parts to the questionnaire: (1) Business conditions, (2) Investment expenditure, (3) Employment of workers and (4) Cost of doing business. The questions cover **businesses' own assessments** on current conditions as well as their future outlooks on the aforementioned categories. Responses to the questions are of qualitative nature only (for example: better, worse, same or no change). Businesses are encouraged to provide any supporting reasons for their answers to each question so that a more comprehensive analysis can be conducted. All responses will be kept confidential.

The survey data is processed to compute diffusion indices for each sector as well as the overall private sector. The process involves: (a) assigning numerical values to answers for questions [+1 for positive responses, 0 for "no change" responses and -1 for negative responses]; (b) scaling each **business's** answers by its size as proxied by their number of employees as of the end of the year; and (c) taking a simple weighted sum of scaled responses.

The annual number of employees will be asked during the first month of the rollout of the survey and repeated annually to assess if there are sufficient structural changes to warrant a reweighting of the responses. The threshold to reweight is when **a business's** share of the sector increases/decreases by over 50%, e.g. 10.0% share increased to 15.1%. Historical published data will not be adjusted to reflect a reweighting.

The overall diffusion index across all sectors is generated by **scaling each sector's diffusion index with the sector's** average gross value added (GVA) in constant prices. The GVA for 2016-2018 will be used for the initial BSI and will be assessed annually for reweighting based on a rolling 3-year period. The threshold to reweight is when **a sector's** share of the economy increases/decreases by over 50%, e.g. 10.0% share increased to 15.1%.

From the survey data, several diffusion indices are generated. The headline Business Sentiment Index (BSI) is based on **businesses' perceptions of current business conditions, scaled by businesses' sizes and sectoral sizes**. Other diffusion indices generated are [1] **businesses' expectations of future business conditions**; [2] **businesses' current investment expenditure**; [3] **businesses' expectations of future investment expenditure**; [4] **businesses' current employment changes**; [5] **businesses' expectations of future employment changes**; [6] **businesses' perceptions of current costs of doing business**; and [7] **businesses' expectations of future costs of doing business**.

### Survey questions

See Appendix 1

### Periodicity

The index is compiled and published on a monthly basis.

### Publication

Figure and analysis for the headline BSI will be published on BDCB's **website** and social media platform (@centralbank.brunei). Other diffusion indices may be accessible via a subscription to BSI reports.

# APPENDIX 1

## BDCB Survey of Business Sentiment in Brunei Darussalam

### **Keadaan Perniagaan/*Business Conditions***

1. Secara amnya, adakah keadaan perniagaan awda bagi bulan ini lebih baik, telah merosot ataupun hampir sama berbanding dengan bulan lepas?

*Is the general performance of your business this month better, worse or about the same compared to last month?*

- a. Lebih baik/*Better*
- b. Merosot/*Worse*
- c. Hampir sama/*About the same*

Sila nyatakan sebab, jika ada/*Please specify reasons, if any:*

2. Pada bulan hadapan, adakah awda menjangka keadaan perniagaan awda akan lebih baik, merosot ataupun hampir sama? *Next month, do you think the general performance of your business will be better, worse or about the same?*

- a. Lebih baik/*Better*
- b. Merosot/*Worse*
- c. Hampir sama/*About the same*

Sila nyatakan sebab, jika ada/*Please specify reasons, if any:*

### **Pelaburan/*Investment***

3. Adakah tahap pelaburan bagi bulan ini telah meningkat, menurun ataupun hampir sama berbanding dengan bulan lepas? *Is the level of your investment more, less or about the same for this month compared to last month?*

- a. Meningkatkan/*More*
- b. Menurun/*Less*
- c. Hampir sama/*About the same*

Sila nyatakan sebab, jika ada/*Please specify reasons, if any:*

4. Pada bulan hadapan, adakah awda menjangka tahap pelaburan awda akan meningkat, menurun ataupun hampir sama? *Next month, do you expect the level of your investment to be more, less or about the same?*

- a. Meningkatkan/*More*
- b. Menurun/*Less*
- c. Hampir sama/*About the same*

Sila nyatakan sebab, jika ada/*Please specify reasons, if any:*

5. Tiga bulan dari sekarang, adakah awda menjangka tahap pelaburan awda akan meningkat, menurun ataupun hampir sama? *Three months from now, do you expect the level of your investment to be more, less or about the same?*

- a. Meningkatkan/*More*
- b. Menurun/*Less*
- c. Hampir sama/*About the same*

Sila nyatakan sebab, jika ada/*Please specify reasons, if any:*

### **Pengambilan Pekerja/*Employment of Workers***

6. Adakah awda akan menambah, mengurangkan atau mengekalkan jumlah pekerja pada bulan ini berbanding dengan bulan lepas?

*Are you hiring more, reducing or maintaining the number of employees this month compared to last month?*

- a. Menambah jumlah pekerja/*Hiring more employees*
- b. Mengurangkan pekerja/*Reducing number of employees*
- c. Mengekalkan jumlah pekerja/*Maintaining the number of employees*

Sila nyatakan sebab, jika ada/*Please specify reasons, if any:*

7. Pada bulan hadapan, adakah awda akan menambah, mengurangkan atau mengekalkan jumlah pekerja pada bulan ini berbanding dengan bulan lepas?

*Next month, do you expect to hire more, reduce or maintain the same number of employees?*

- a. Menambah jumlah pekerja/*Hiring more employees*
- b. Mengurangkan pekerja/*Reducing number of employees*
- c. Mengekalkan jumlah pekerja/*Maintaining the number of employees*

Sila nyatakan sebab, termasuk jangkaan tambahan/pengurangan jumlah pekerja, jika ada/  
*Please specify reasons, including the expected additional/reduction in headcount number, if any:*

### **Kos Perniagaan/*Costs of Business***

8. Adakah kos perniagaan awda bagi bulan ini meningkat, menurun ataupun hampir sama berbanding dengan bulan lepas?  
*Are the costs of running your business higher, lower or about the same this month compared to last month?*

- a. Meningkat/*Higher*
- b. Menurun/*Lower*
- c. Hampir sama/*About the same*

Sila nyatakan sebab, jika ada/*Please specify reasons, if any:*

9. Pada bulan hadapan, adakah awda menjangka kos perniagaan awda akan meningkat, menurun ataupun hampir sama berbanding dengan bulan ini?

*Next month, do you expect the costs of running your business to be higher, lower or about the same?*

- a. Meningkat/*Higher*
- b. Menurun/*Lower*
- c. Hampir sama/*About the same*

Sila nyatakan sebab, jika ada/*Please specify reasons, if any:*

### **Soalan Tambahan/*Additional Questions (every October)***

#### **Saiz Perniagaan/*Business Size***

10. Berapakah keramaian pekerja dalam perniagaan awda pada hujung bulan lepas?

*How many employees did your business have at the end of last month?*

## **Glosari/Glossary**

### **Pelaburan/Investments**

Perbelanjaan / pembelian yang bertujuan untuk meningkatkan pengeluaran atau kecekapan pada masa akan datang.

Contoh:

- Perbelanjaan yang memerlukan modal yang banyak (tertakluk kepada saiz perniagaan) bagi pembelian peralatan atau mesin jentera seperti peti sejuk, mesin juru wang, lori, traktor dan mesin-mesin kilang
- Pembesaran ruang untuk menjalani perniagaan sama ada melalui pembelian atau penyewaan

*Expenditure/purchase aimed to increase production or efficiency in the future.*

*Examples:*

- *Substantial purchase of equipment or machinery (depending on business size), e.g. refrigerator, cashier machine, lorry, tractor, manufacturing machinery*
- *Expansion of space either by purchase or rental*

### **Pekerja/Employees**

Individu yang dibayar gaji untuk menjalankan tugas untuk perniagaan, termasuk pekerja sambilan dan sepenuh masa.

*Individuals who are paid salaries to conduct duties for the business, which includes both part time and full time workers.*

### **Kedaaan Perniagaan/Business Conditions**

Kedaaan umum perniagaan, yang berkaitan dengan keuntungan.

*General state of the business, relating to profitability and prosperity.*

### **Kos perniagaan/Costs of running business**

Kos yang ditanggung untuk menjalankan operasi perniagaan.

Contoh:

- Sewa
- Gaji
- Iklan
- Bahan-bahan
- Elektrik
- Air
- Penyelenggaraan

*Costs incurred to carry out operations of business.*

*Examples:*

- *Rent*
- *Salary*
- *Advertising*
- *Materials*
- *Electricity*
- *Water*
- *Maintenance*